11:27 AM 11/07/19 Cash Basis

|                           | Jan - Dec 18 |
|---------------------------|--------------|
| Ordinary Income/Expense   |              |
| Income                    |              |
| Conference Registration   | 95,112.89    |
| Membership Dues           | 94,796.80    |
| Total Income              | 189,909.69   |
| Expense                   |              |
| Bank Service Charge       | 3,415.14     |
| Conference Expenses       |              |
| Attendee Giveaway         | 5,436.25     |
| Board Retreat             | 3,778.72     |
| CEUs for Participants     | 1,225.00     |
| Conference Planning Fees  | 14,625.31    |
| Facility Rental           | 95,009.43    |
| Gifts                     | 1,307.65     |
| Parking/Transportation    | 1,069.30     |
| Printing & Postage        | 30,184.95    |
| Speakers                  | 30,101.96    |
| Supplies                  | 4,339.75     |
| Total Conference Expenses | 187,078.32   |
| Dues & Subscriptions      | 288.00       |
| Meals                     | 164.44       |
| Miscellaneous             | 20.00        |
| Office Supplies           | 758.51       |
| Outside Services          | 4,791.55     |
| Postage                   | 45.68        |
| Professional Fees         | 7,733.18     |
| Travel                    | 1,912.58     |
| Website                   | 2,979.88     |
| Total Expense             | 209,187.28   |
| Net Ordinary Income       | -19,277.59   |
| Other Income/Expense      |              |
| Other Income              |              |
| Interest Income           | 145.51       |
| Total Other Income        | 145.51       |
| Net Other Income          | 145.51       |
| Income                    | -19,132.08   |